SOURCING TEAM · HOW WE WORK

From brief to bulk

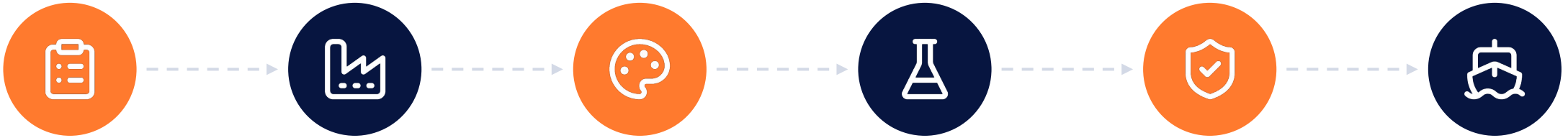
How our sourcing team turns one fabric brief into approved bulk from India’s technical mills

Outdoor · Performance · Hi-vis · Sustainable



OUR PROCESS

Six stages, one team, one point of contact



01

Brief

Tech pack, swatch or spec line, captured in full

02

Mill match

Visit and shortlist mills that fit spec and capacity

03

Develop

Swatches, lab dips and strike-offs with spec sheets

04

Test

Lab reports against the methods your QA team sets

05

Inspect

Physical approval, then AQL before shipment

06

Deliver

Bulk follow-up, packing and documents

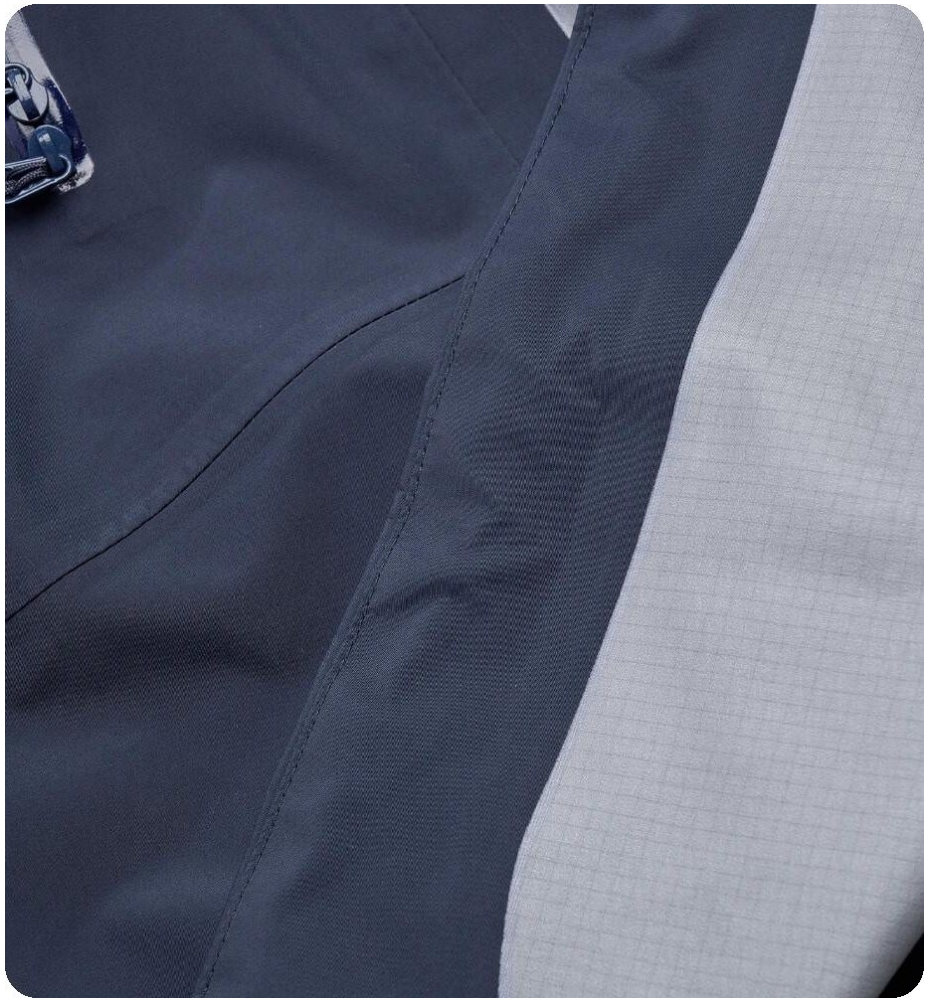
Spec sheets, test reports and samples reach you at every stage, not only at the end.

STEP 01 · THE BRIEF

We start from the garment, not just the fabric

Before we contact a single mill, we turn your brief into a complete specification. Missing details are flagged on day one, not at bulk stage.

- End use and garment style
- Finish and performance needs
- Fibre composition
- Colour, print or lab-dip standard
- Construction or yarn count
- Certifications required
- GSM and usable width
- Quantity, target price and date



STEP 02 · MILL VISITS & MATCHING

We see the mill before we recommend it



Machines and finishing lines

We visit technical mills regularly to see weaving, coating, laminating and finishing capability first-hand.



Capacity and lead time

We check that MOQ, capacity and lead time fit your season calendar before a mill is shortlisted.



Catalogues and documents

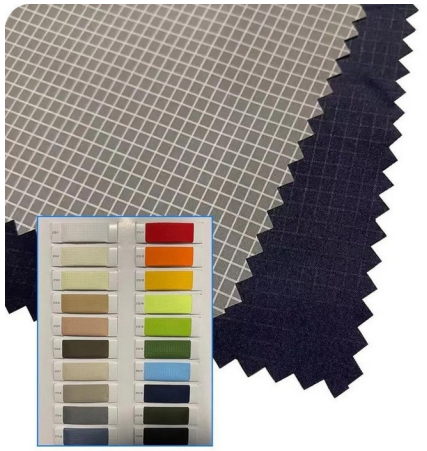
We help mills build clear catalogues and collect their certificates, so their strengths are easy to evaluate.

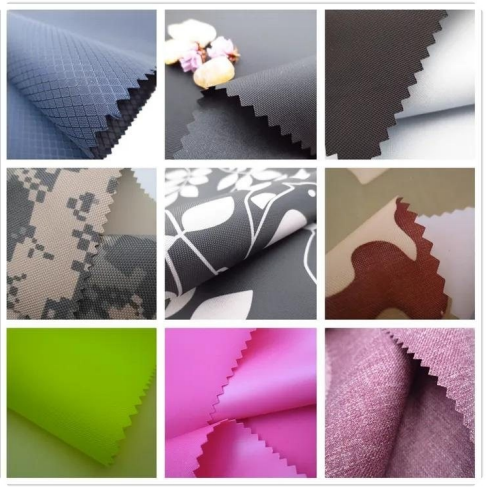
STEP 03 · DEVELOPMENT & SAMPLING

Real swatches and colour ranges, not promises

Every option we present comes as physical fabric with a spec sheet, so your team can compare like for like.









Colour development

Lab dips and shade cards matched to your colour standard

Swatches and strike-offs

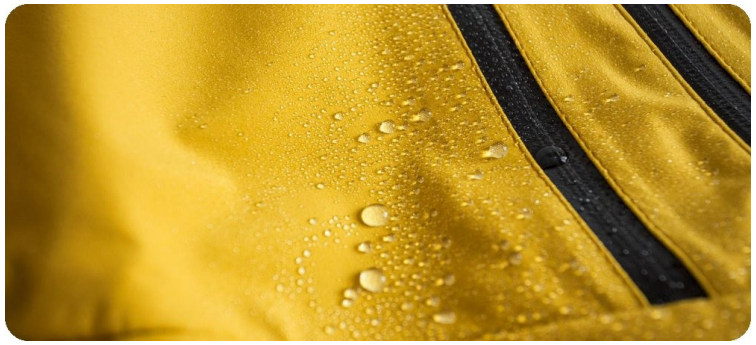
Physical samples arranged and followed up until approved

A spec sheet for every option

Composition, count, GSM, width, finish, MOQ and price

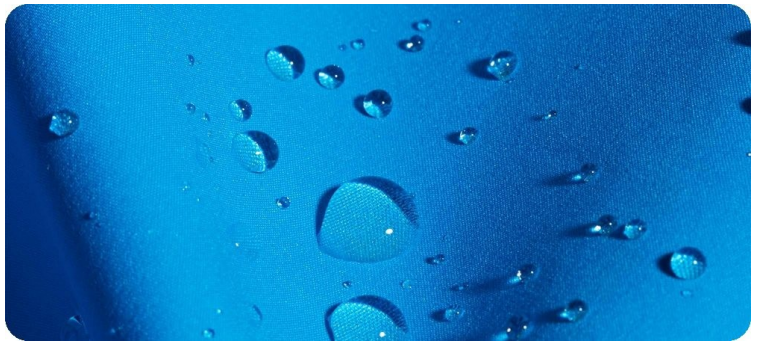
PERFORMANCE FINISHES

The technical constructions we source most



PFC-free water repellency

C0 DWR on shells and outerwear



Waterproof coatings

PU and acrylic coated fabrics



Bonded softshell

Membrane-bonded, fleece-backed



Laminates and taped seams

2-layer and 3-layer shell builds



Outerwear performance

Shells checked before bulk



Ripstop and coated wovens

Lightweight, tear-resistant bases

STEP 04 · TESTING & COMPLIANCE

Every claim backed by a test method

Property	Typical method	Typical target
Waterproofness (hydrostatic head)	ISO 811	10,000–20,000 mm
Breathability (MVTR)	ASTM E96 / JIS L1099 B1*	Per buyer spec
Water repellency (spray)	ISO 4920 / AATCC 22	Per buyer spec
Abrasion (Martindale)	ISO 12947-2	30,000+ rubs
UV protection	AATCC 183	UPF 50+
Colourfastness (wash / light)	ISO 105-C06 / ISO 105-B02	Per buyer spec
Pilling	ISO 12945-2	Per buyer spec

Methods and pass levels are agreed with your QA team before bulk starts.

**JIS L1099 B1 through an international lab when your brand requires it.*

Documents with each quotation

- Lab test reports
- GRS transaction certificates
- OEKO-TEX certificates
- PFC-free (C0) declarations
- Fibre-to-fabric traceability

STEP 05 · QUALITY CHECKS

Approval on physical samples, not photos alone



What we check on every approval sample

- Colour shade
- Construction
- GSM / weight
- Pilling
- Shrinkage after wash
- Colour fastness
- Hand feel
- Overall appearance

Pre-shipment inspection against the approved sample and agreed AQL level

STEP 06 · BULK & DELIVERY

We follow bulk production through to shipment

1. **Bulk approval**
   Final sample and lab dips signed off
2. **Production follow-up**
   Regular updates from the mill floor
3. **In-line checks**
   Shade, width and GSM checked during runs
4. **Final inspection**
   AQL inspection against the approved sample
5. **Packing and shipment**
   Roll labels, packing list, reports and shipping documents



One point of contact from tech pack to bulk delivery

WHAT YOU RECEIVE

Everything your team needs to decide with confidence

Comparable spec sheets

Composition, construction, GSM, width, finish, MOQ, lead time and price for each option.

Test reports

Lab results against the agreed methods, before you commit to bulk.

Certificates

GRS, OEKO-TEX and PFC-free documents with each quote, where the mill holds them.

Physical samples

Swatches, lab dips and strike-offs, followed up until approved.

One brief in. Comparable, verified options out.

YOUR NEXT COLLECTION

Send us one fabric brief

We come back with mill options, spec sheets and prices to compare.



